



## JOB DESCRIPTION

**JOB TITLE:** Centre Manager

**REPORTS TO TITLE:** Head of Operations UK&I

**BUSINESS FUNCTION/ SUB-FUNCTION:** Student Services, Facilities, Sales, Marketing, Human Resources, Finance, and IT

**LOCATION:** 1 Clarinda Park N, Dún Laoghaire, Dublin, A96 H5X6, Ireland

### **ABOUT ENGLISH PATH:**

English Path is a rapidly growing, global English, German and French language school that empowers students of all ages through language learning and cultural experiences. English Path has expanded significantly since its foundation, establishing modern campuses, and professional learning environments in the UK, Europe, North America, and the Middle East.

We provide a diverse range of courses, including General English, French and German; Academic and Exam preparation, Electives, Pathway programmes and Professional Certificate programmes. Our curriculum is designed to not only encourage students to enhance their language skills, but also facilitates immersion into the local culture through themes which connect the classroom to real-world experiences. We also offer additional ancillary services such as high-quality accommodation, student insurance and transfers.

By joining English Path, you will be immersed in a talented, passionate, and dynamic group of professionals who are focused on one clear vision; to transform lives through education. Find out more about us here: [www.englishpath.com](http://www.englishpath.com)

### **MISSION:**

A world in which every person can communicate using a common language removing inequality and creating a level playing field. Courses that stimulate and challenge. Students that learn, excel, and grow.

### **VISION:**

To create the world's most accessible and innovative English language school that changes lives through education that makes a fundamental difference to living standards.

### **ROLE PURPOSE:**

The role of Centre Manager is to embody our values take ownership of their school, creating an environment where students will have the experience of a lifetime whilst they are studying with us. The Centre Manager will be a multi-talented, flexible and adaptable all-rounder who is able to manage all aspects of Student Services, Facilities, Sales, Marketing, Human Resources, Finance and IT at their school (with support from Head Office).

The Centre Manager will also establish the best possible margin whilst delivering a quality product and line manager the Student Services team ensure procedures in school are carried out in line with company practices.

The Centre Manager works closely with the Director of Studies to act as the guardian of product quality, student experience and growth for their English Path school.

## **ROLES AND RESPONSIBILITIES:**

### **Key Responsibilities**

- Ensure that all staff at their school always puts students' satisfaction first.
- Ensure that students are provided with an overall quality service, where expectations are not only met but regularly exceeded.
- Ensure that prevailing quality standards are achieved and always exceeded.
- To ensure that any student issues are tackled and solved in a positive way with the least possible delay guaranteeing that the interests of the schools are protected at all times but ensuring that the client is dealt with in a professional and effective manner.

### **Operations**

- To keep up to date on latest market trends and monitor local and national competition, in terms of pricing, brochures, services, new developments, accommodations offerings and salaries.
- Be a spokesperson and ambassador for their school when liaising with relevant stakeholders.
- To ensure that all staff have effective and productive IT equipment and systems.
- To ensure the school always has world beating facilities and those facilities are an attractive environment for students to study and live in.
- To ensure that all applicable laws, corporate standards, and guidelines are adhered to at all times to safeguard the interests of the company.
- To maintain complete confidentiality of internal company information.
- To assist the Head of Young Learners and Global Head of Academics with managing Young Learner camps and year-round closed groups operations in an effective and efficient manner.
- To analyse any negative trends in operations, quality or finance and select effective courses of action to remedy them.
- To manage and take part in the Emergency phone rota system.
- Occasional evening and weekend work as required, time off in lieu given.

### **Student Services**

- To continually review student feedback and ensure that it meets and exceeds targets.
- Create a student-centred service team that puts students first at all times.
- To Line manage the Student Services team as well as any other non-academic staff.
- To oversee the successful running of the social programme.
- Oversee English Path's Neighbourhood friends' scheme and ensure students and staff take an active role in the community and all community events.
- Ensure all post arrival records are kept up to date on CLASS.

### **Human Resources**

- To work with the HR Officer to ensure staff at the school are appraised in line with the company's policy.
- To ensure that there is effective communication with staff at the school.
- To encourage team spirit and a work environment that promotes creativity, initiative, enthusiasm and energy.
- To ensure all employees have a clear indication of the company's goals and that team and individual objectives are directed towards achieving same.

### **Sales and Marketing**

- To be responsible for maximising local direct sales and carrying out any local marketing activity with support from Head Office.
- To support the Sales Team with up-to-date information and marketing materials as needed with support from the Marketing Team.
- To represent EP at local education fairs and other local marketing activities.
- To identify and take advantage of opportunities that will assist in the growth in business.

### **Financial Management**

- To review financial performance of the school with relevant senior management on a monthly basis.
- To manage accommodation provision and take any corrective action to reverse material negative variances.
- To be partially responsible for the successful financial performance of the school.

### **Safeguarding and Welfare Responsibilities**

The Centre Manager is the Designated Safeguarding Lead. As the designated person within the school this brings primary responsibility for putting into place procedures to safeguard students at risk, where relevant and for managing concerns about students at risk.

- Working with others at English Path to create a positive inclusive environment at the school and during activities after classes.
- Play a lead role in developing and establishing the English Path's approach to safeguarding students and in maintaining and reviewing the organisation's implementation plan for safeguarding students in line with current legislation and best practice.
- Coordinate the distribution of the safeguarding student policy, procedures, and resources in the school.
- Contribute to ensuring other policies and procedures are consistent with the organisation's commitment to safeguarding students.
- Advise on the English Path's training needs and the development of its training strategy.
- Represent English Path at external meetings related to safeguarding.
- Receive reports of and manage cases of poor practice and abuse reported to the organisation – including an appropriate recording system.
- Manage liaison with, and referrals to, external agencies for example social-care services and the police.
- Responsible for promoting safeguarding within and working with other staff to ensure a safe and inclusive environment is achieved.
- To support the Academic team with classroom management and student behaviour.

### **What we are looking for:**

- Eligibility to work and live in Ireland.
- Proven ability to work within a team and autonomously.
- High level of proficiency in English.
- Fluency in at least one foreign language.
- Strong phone presence and experience.
- Excellent verbal and written communications skills.



- Strong listening and presentation skills.
- Ability to multi-task, prioritise, and manage time effectively.
- Experience in International Education or English Language sector.
- Experience with cross-cultural or international business relationships.
- Able to deliver and address persuasive presentations to a wide range of audiences.
- An understanding of cultural sensitivity, tact, and diplomacy with the ability to remain calm in difficult situations.
- Evidence of working collaboratively with colleagues, where shared insights, priorities and activities have been developed and contributed to a plan or strategy.
- Actively seeking and acting upon feedback to improve as a professional.

### **Education**

- Degree in relevant fields (Desirable)

### **Experience**

- Knowledge of student visa regulations desirable.
- Previous customer service roles essential, ideally in travel and tourism sector.

### **Skills**

- Good working knowledge of Microsoft Office packages.
- Proven organisational, administrative, and interpersonal skills.
- Accuracy and attention to detail.
- Ability to work well within a team.
- Experience of working with databases and CRMs.

### **Behaviours**

- Flexibility, empathy, and a positive attitude

*English Path is committed to safeguarding and promoting the welfare of young people and vulnerable adults. We expect all staff and volunteers to share this commitment. We are fully committed to ensuring that consistent effective safeguarding procedures are in place to support everyone at the school. Before interview, all gaps in CVs must be explained satisfactorily and proof of identity and, where applicable, qualifications will be required. Appropriate suitability checks will be required prior to confirmation of employment including a recent Police Conduct certificate.*

*This job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee. Other duties, responsibilities and activities may change or be assigned.*